



TPC / Trade Promotion
Council of India

INDUS FOOD TM

Source. Process. Collaborate.

5th Edition - 08-10 January, 2022
India Exposition Mart, Greater Noida, New Delhi, NCR



www.indusfood.co.in



SOUTH ASIA'S LARGEST INTEGRATED F & B & TECHNOLOGY SHOW

Indusfood has emerged as the largest trade show for F&B products, processing & packaging technology in the South Asia region.

EDITION 2020 MAJOR HIGHLIGHTS

2.10\$
USD BILLION OF SPOT BUSINESS

23,000+SQM
GROSS AREA OCCUPIED

30
B2B & G2G CONFERENCES

1300+
GLOBAL BUYERS HOSTED

80+
COUNTRIES REPRESENTED

35,000
PRE SCHEDULED MEETINGS

7
COUNTRIES PAVILION

700
EXHIBITORS

SOURCE.PROCESS.COLLABORATE.

Indusfood is the most comprehensive F&B marketplace in the South Asia region, showcasing F&B products, F&B processing and packaging technology.

Indusfood fuels the F&B business by helping facilitate connections between buyers and brands with outstanding services like international hosted buyer program and online matchmaking programs, bridging relationships and strengthening connections. Additionally, buyers have opportunities to learn, network, and conduct business with new and returning exhibiting suppliers.

With an expanded emphasis on showcasing new brands and technologies to a greater variety of buyers, Indusfood is committed to inspiring, exciting, and connecting the global F&B industry.

INDUSFOOD-TECH 2020

MAJOR HIGHLIGHTS

600\$
USD MILLION OF SPOT BUSINESS

30+
B2B & G2G CONFERENCES

45+
COUNTRIES REPRESENTED

7
COUNTRY PAVILIONS

400+
GLOBAL BUYERS HOSTED

220+
EXHIBITORS

INDUS FOOD **F&B**

INDUS FOOD **TECH**

TWO SHOWS. TWO AUDIENCE. ONE PLATFORM

INDUSFOOD IS THE COLLABORATION OF TWO WORLD CLASS PLATFORM.

EDITION³
700+ EXHIBITORS

EDITION³
1300+ HOSTED BUYERS GLOBALLY

 GEA, Denmark
 Novadan, Denmark
 Evrosan, Turkey
 Mectech, India
 Hilda Automation, India
 Kanchan Metal, India

 Afa International Egypt Co. (Savola Group), Egypt
 Arma Group, Egypt
 Chuniding Food, Bhutan
 Danish Paritex Star Group, Bangladesh
 Giant Group, Bangladesh
 Milk Vita, Bangladesh

 Diamond Engineering Works, India
 SSP Pvt. Ltd., India
 Goma Process Engineers, India
 HRS Process System, India
 desmet ballestra, India
 Kirioskar Brothers, India
 Multivac Laroan, India
 ITC Ltd. SBU Packaging, India
 Bry-Air (Asia), India

 Uruwala Tea Factory Pvt. Ltd., Sri Lanka
 Enrich Tea and Food Exports Pvt. Ltd., Sri Lanka
 Ena Food and Beverage Ltd., Bangladesh
 Dabur, India
 Dohler, Egypt
 Damietta For Oils, Egypt
 Dal Dairy Factory, Sudan
 Borg Al Arab For Industry, Egypt
 Bluegrass, South Africa

 Sepack, India
 Kayem Foods, India
 Venkatesh Natural, India
 Vidya Herbs, India
 Gogia Chemical, India
 Biogen Extracts, India
 Pakona Engineers, India
 Zeutech, India
 Moj Engineering, India

 Food Machinery & Technology, Italy
 Fortified Foods Marketing (PTY) Ltd., South Africa
 Ginni Enterprises Ltd., UK
 Iana Corporation Sdn Bhd., Malaysia
 Intra Food Industries Ltd., Bangladesh
 ITC Ltd, India
 Lili Cheese Pvt. Ltd., Sri Lanka
 Haldiram, India
 S. R. Narendra Kumar, India

 DVC Process, India
 Alligator Automations, India
 Repute Engineers, India
 Sharpflex Filters, India
 Muezhest, India
 Kumar Metals, India
 Maharshi Group of Companies, India
 Nichrome, India
 Parle Global, India

 Pran Group, Bangladesh
 Britannia, India
 Hamdard Pvt. Ltd., India
 Nelna Group, Sri Lanka
 Mother Dairy, India
 Adani Wilmar, India
 Mustafa, Singapore
 Natco Foods Ltd., UK
 La Oja Group S.A.S., Colombia

 Girnar Foods & Beverages, India
 Param Dairy, India
 Amar Singh Chawal Wala, India
 KRBL Limited, India
 Parlé Agro, India
 Parle Products, India
 Bikaji Foods, India
 Bhikharam Chandmal, India
 Sahyadri Farmers, India

 Walmart, China
 XS Retail Group, Russia
 Al Maya Group, UAE
 AM Trade, USA
 Ambika Global Foods & Beverages Pvt. Ltd., Japan
 Anju Enterprises, France
 Sladus Produce LLC, Uzbekistan
 Unilever Tea Tanzania Ltd., Tanzania
 Aromatic Spice Blends LLC, USA

 S. R. Narendrakumar & Co., India
 Pravin Masalewala, India
 Wagh Bakri Tea, India
 Mother Dairy, India
 Dabur International, India
 Amul, India
 MTR Foods, India
 Sresta Naturals, India
 Patanjali, India

 Global Choice Foods, Canada
 Global Foods Trading GmbH, Germany
 Khirmji Ramdas, Oman
 Lulu Group, UAE
 Keshwala Group, Uganda
 Mulaackal Handel GmbH, Austria
 Apra Foods Imports Co., USA
 Debenham & Fear Ltd., Kenya
 Kamli Packers, Kenya

 Britannia Industries, India
 Haldiram Snacks, India
 Haldiram Foods International, India
 Natureland Organics, India
 GD Foods, India
 Nilons Enterprises, India
 Jabs International, India
 Desai Foods, India
 GRB Dairy, India

 Nestle, Saudi Arabia
 Ostindo International Pty Ltd, Australia
 Starway Trading, China
 Raja Foods, USA
 Italmax, Poland
 Sabrini Foods, Australia
 Ashkin, Israel
 Sartaj, Japan
 Surya Foods, UK

 Hamdard, India
 Adani Wilmar, India
 Surya Agro Foods, India
 Amar Tea, India
 Wingreens Farms, India
 Capital Foods, India
 Vadilal Industries, India
 Jubilant Consumer, India
 De-Diet Chef, India

 Service Foods, New Zealand
 Singh & Singh Distribution, USA
 SP Muthiah & Sons, Singapore
 Dream Price, Mauritius
 The Bazaar Supermarket, Nigeria
 Top Op Foods Limited, UK
 Bhikharam Chandmal, India
 Parle Biscuits, India
 MTR Foods, India



INDUS FOOD TECH

INDUSFOOD-TECH IS PUSHING THE BOUNDARIES
ON GLOBAL F&B PROCESSING & PACKAGING
TRENDS TO CATER MASSIVE DEMAND
ARISING OUT OF SOUTH ASIA

Indusfood-Tech is a unique global B2B Platform organized with the objective of supporting the Indian OEM's to meet & interact with segment specific serious & reputed buyers from across the globe for exploring new business opportunities, prospecting and expanding global market reach. It is an opportunity to showcase Process Technologies, equipment, Plant & Machineries and new Technological Innovations to the leading F&B Processors of India & the world. It has emerged as one of the sought after Sourcing Event, not just for sourcing plants and machineries for different industrial needs but also for vendor development.

E X H I B I T P R O F I L E

F&B PROCESS TECHNOLOGY FILLING AND PACKAGING TECHNOLOGY AUTOMATION PROCESS & CONTROL EDIBLE OIL TECHNOLOGY REFRIGERATION & AIR CONDITIONING TECHNOLOGY SNACKS TECHNOLOGY FLEXI PACKAGING SOLUTIONS HEATING TECHNOLOGY ANCILLARY TECHNOLOGY DAIRY AND ICE CREAM TECHNOLOGY POULTRY AND MEAT TECHNOLOGY ALL TYPES OF FOOD INGREDIENTS WASTE WATER TREATMENT MATERIAL HANDLING TECHNOLOGY

PARTICIPATION OPTIONS

RAW SPACE (MINIMUM 18 SQM)

Domestic Exhibitor

- TPCI Member – INR 09,000/SQM + 18% GST
- Non Member – INR 12,000/SQM + 18% GST

* EXHIBITOR BADGES –

From 18 sqm to 24 sqm - 6 Badges, from 27 sqm to 33 sqm - 8 Badges, 36 sqm and above - 10 badges

- *Overseas Exhibitor* USD 450/SQM + 18% GST

* EXHIBITOR BADGES –

From 18 sqm to 24 sqm - 6 Badges, from 27 sqm to 33 sqm - 8 Badges, 36 sqm and above - 10 badges

BUILT-UP BOOTH (MINIMUM 9 SQM)

Domestic Exhibitor

- TPCI Member – INR 10,000/SQM + 18% GST
- Non Member – INR 13,000/SQM + 18% GST

INCLUSION

1 table • 3 chairs • 1 power socket
3 spot lights 10 AMP • 1 wastebin

* EXHIBITOR BADGES –

From 9 sqm to 15 sqm - 4 Badges | for 18 sqm - 6 Badges

- *Overseas Exhibitor* - USD 475/SQM + 18% GST

INCLUSION

1 table • 3 chairs • 1, 10 AMP power socket
3 spot lights • 1 wastebin

BUSINESS NETWORKING EVENTS



PREFIXED MEETINGS



BUSINESS MATCHMAKING



B2B CONFERENCES



FELICITATION CEREMONY



MOU SIGNING

SECTORS



FOOD & BEVERAGE PROCESSING



DAIRY TECHNOLOGY



FOOD PACKAGING & LABELING



AUTOMATION & CONTROLS



EDIBLE OIL TECHNOLOGY



ANCILLARY TECHNOLOGY

GATEWAY TO REACH OUT AND **CONNECT** WITH YOUR SEGMENT SPECIFIC **BUYERS**

B2B Platform organized with the objective of supporting the Indian OEM's to meet & interact with segment specific serious & reputed buyers from across the globe.

WHY EXHIBIT?

Ideal Platform for Business Development: Opportunity to meet Segment specific serious buyers from India and 50+ countries across the world under one roof.

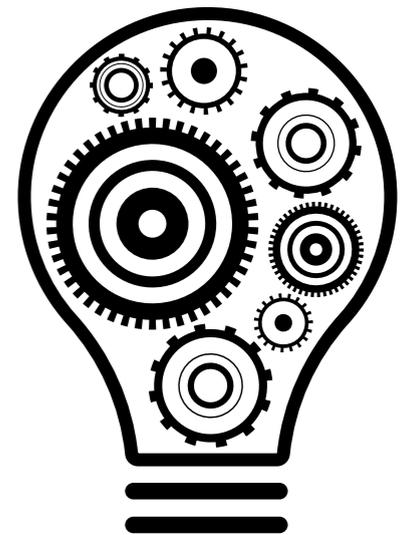
Opportunity to Meet Decision Makers: In Indusfood-Tech, the exhibitors will get the opportunity to meet and interact with the decision makers (CEO, MD, VP, GM) of the Buyers Company.

Concurrent with Indus Food: Indusfood-Tech will take place concurrent with Indusfood, World's food super market, where 500+ top Indian Food Processing Companies would be exhibiting, who could be the ideal target customers for the Technology suppliers of Indusfood-Tech 2022.

Swift Purchase Decision: Historically, in Indusfood-Tech, the exhibitors were able to finalize orders with the buyers during the event itself. In 2020 edition, USD 600 Million business was generated during the 3 day event.

Opportunity for JV & Collaboration: Both International & National Exhibitors gets the opportunity to connect with their counterparts for strategic tie-ups and JVs.

Hosted Buyer Program: Indusfood-Tech has a specialized hosted buyer program which offers lucrative benefits to buyers and sponsors their visit to the show. You will experience the power of a truly international market place in India with a chance to nominate a buyer of your choice



HOSTED BUYER PROGRAM

Hosted buyer program helps global buyers to effortlessly plan and attend Indusfood to explore new technologies, identify new vendors and discuss in details in regards to their procurement needs in a cost effective and time efficient way. This program provides special benefits to decision makers involved in Projects & equipment procurement who have been qualified by the Indusfood Screening committee.

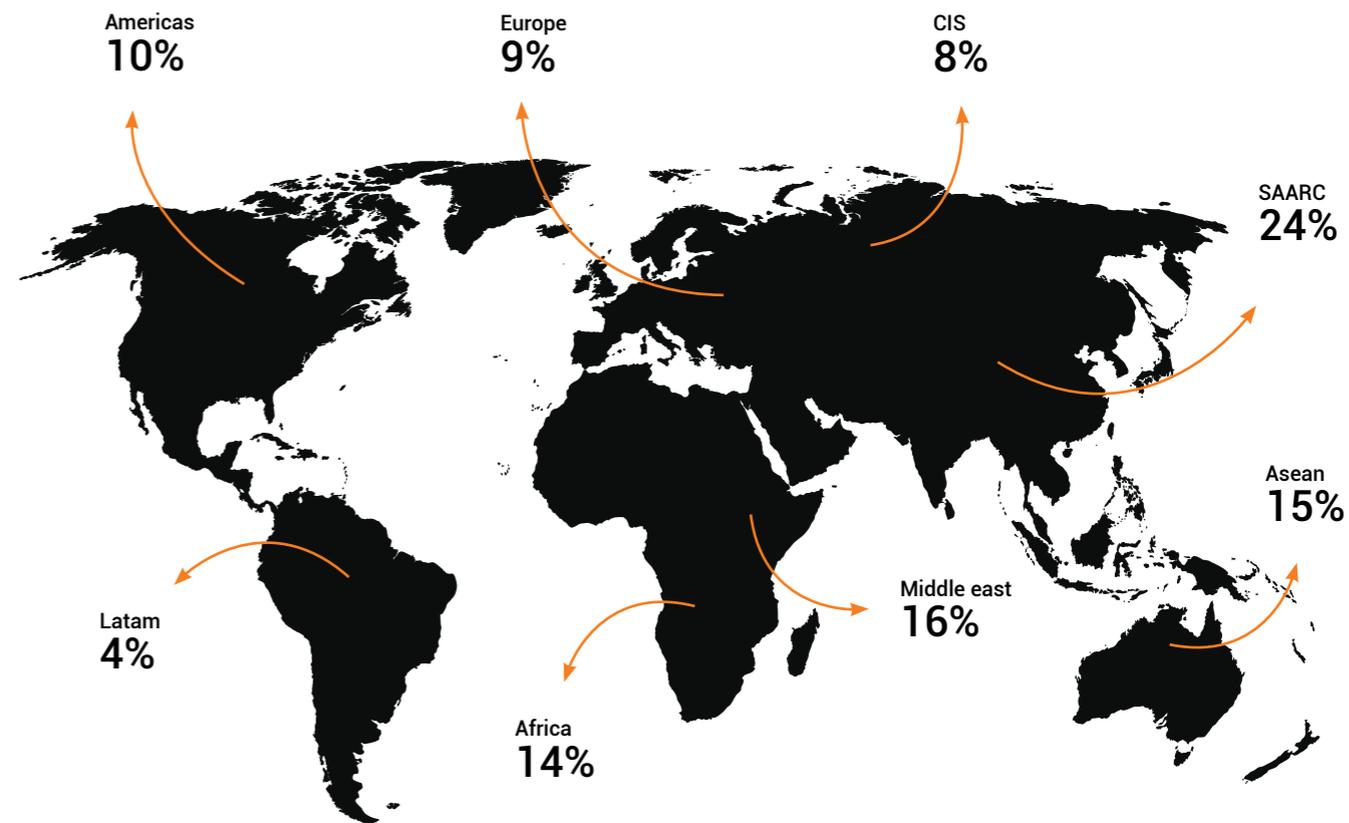
Key benefits that can be availed under the IndusFood hosted buyer program

-  PARTIAL AIRFARE REIMBURSEMENT*
-  ACCESS TO BUYER LOUNGE
-  ACCESS TO BUSINESS MATCHMAKING APP
-  5/4 STAR HOTEL ACCOMMODATION
-  VISA ASSISTANCE**
-  AIRPORT & VENUE TRANSFERS

EXPERIENCE INCREDIBLE INDIAN HOSPITALITY

*Pre fixed as per the country of origin

**Through nodal officers at Indian missions globally



*Region wise buyer breakup

1300 HANDPICKED LARGE SCALE HOSTED BUYERS FROM 80+ COUNTRIES PARTICIPATED IN LAST EDITION



**LET'S AGREE,
IT COULDN'T
BE AT A BETTER
LOCATION**

India—Vibrant Consumer Food Market

1.4 Billion Population.

Fastest Growing Economy Amongst G20 Nation.

USD 827 Billion of Organized Food Retail Market by 2023.

Organized Retail in Food Grocery is Growing at a CAGR of 15%.

Modern Retail in the Food Grocery is Growing at a CAGR of 25%.

3rd in Purchasing Power Parity After USA & China.

India-Massive Capacity in Agricultural Production

2nd Largest Arable Land in the World.

2nd Largest Wheat Producer in the World.

2nd Largest Rice Producer in the World.

1st in the Production of Milk with Annual Increase of Over 6% in Production.

2nd Largest in World Production of Fish, As Well As in Aquaculture.

2nd Largest Producer of Potatoes, Green Peas, Cabbages and Cauliflowers.

40% Share in Mango and Guava Production in the World.

20% of the Tea Consumed in the World is from India.

52 Varieties of Spices and Holds 70% of the Global Market Share.

India Has the Largest Livestock Population.

Amongst the Top Producers of Cardamom and Pepper.

Amongst the Top Producers for Banana, Pulses and Sugarcane in the World.

Amongst the Top Producers of Coconut and Pineapple.

India-Emerging Food Processing Technology Hub

Estimated market size is little over US\$ 100 billion of global Food Processing Technology and Handling machineries.

Food Processing Industry (FPI) contributes 1.53% to India's gross value addition (GVA).

Asia currently accounts for roughly 35% of the \$100 billion Food Processing & Handling equipment market.

Steady growth in emerging markets- particularly in Asia, Africa and SAARC.

Expected growth at over 6.2% up to 2025 in the Food Processing Technology market.



For more picture please visit our site : www.indusfood.co.in

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SUPPORTED BY



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